SPEND & PAYMENT INSIGHT

PRGX Case Study: Grocery Retailer with Numerous Acquisitions, Leading to Complex, Disparate Data Systems

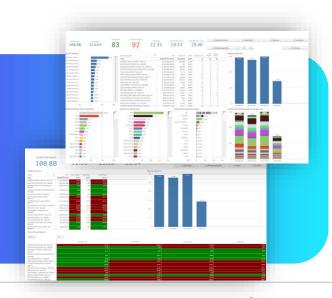
LARGE NATIONAL GROCERY RETAILER

BACKGROUND & CHALLENGES

- Underwent an ERP transition to Oracle last year
- ❖ DPO dashboard: Initially needed visibility into potential early payments with their indirect suppliers, but has completely evolved into a robust "one-stop shop" that houses both direct/indirect spend with working capital and categorization visibility down to the item level

APPROACH

- ✓ Spend, Payment Terms and Days to Pay at the category, supplier and item level
- ✓ Working Capital trend and opportunity analysis
- ✓ Direct and Indirect spend categorization
- ✓ Utilize the dashboard to quickly access reporting for period close



RESULTS

\$400B Spend analyzed over 4 years

>40K Unique suppliers analyzed

7 FTEs that access on a regular basis

Ongoing use of recovery audits and deduction management technology

